Forging Industry Connections

SBB World Steel Raw Materials Conference 2011
Bali, Indonesia

Dates: 15 - 16 September
Location: Bali, Indonesia
Venue: Intercontinental Bali Resort
Programme: Visit www.sbb.com
Contact: events@steelbb.com

Multiple Delegates Discount:
Save
US$425/Delegate*

Following the success of our inaugural World Steel Raw Materials Conference in London last year, SBB is hosting the 2011 event in the beautiful Indonesian island of Bali. While Asia-Pacific is the hub for the global raw materials trade, this event will cover world markets.

Rising raw materials prices continue to drive the price of steel with steelmakers battling ever thinning margins. The rise of steel futures, iron ore derivatives, and moves for a similar market in metallurgical coal, mean the ‘paper’ steel mill is not far away.

This conference will include an essential ‘how to’ session on risk management strategies for all market participants. The conference will feature presentations by leading players in iron ore, metallurgical coal, scrap and alloys, as well as analysts and government officials. It will also highlight emerging regions as well as host country Indonesia’s growing role as a producer of steel making raw materials.

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09:30 Session 1 – Welcome and Keynote Addresses
Taking the Strain: Strategies for Steelmakers in a Time of Shrinking Margins
Raw materials producers used to be the ‘poor relations’ in the steel making supply chain. But with iron ore and coking coal prices rising almost 10-fold over the past decade, and steel prices generally remaining flat, steel producers have watched in dismay as their margins have been eroded. Do steelmakers look to build up their captive supplies, change their technologies, or just take it on the chin? This session examines some of the strategies that steelmakers are employing to deal with this challenging, high-cost environment.

11:00 Coffee Break

11:30 Session 2 – Iron Ore Outlook: When will the Bull Run End for Producers?
The prevailing view is that iron ore supply will remain tight over the next 2-3 years, keeping spot and contract prices high until millions of new tonnes come on stream. But are these expansion programs on track, and when is ore from emerging regions likely to find its way onto seaborne markets? Will China continue to fire and when will India become a significant buyer of raw materials? This session will feature the views of leading analysts, producers and trading companies.

13:10 Lunch

14:00 Session 3 – The Rise and Rise of Indonesian Steel Raw Materials
Indonesia is emerging as an important source of coking coal and iron ore with consumers of raw materials watching developments closely. Some are tipping the country will produce 20m t/y of iron ore by 2015. We get an update on Indonesian iron ore and coking coal from miners and developers with projects on the archipelago.

15:40 Coffee Break

16:10 Session 4 – Ferro-Alloys & Manganese: The China Factor
Exports of silico- and ferro-manganese have fallen significantly in recent years, exacerbated by high export taxes and Beijing’s stringent environmental policies. What does the future hold for these products?
China ferro-nickel and nickel pig iron producers are dependent on Indonesia and the Philippines for nickel ore. What will happen when Southeast Asian nations clamp down on ore exports?

09:30 Session 5 – Metallurgical Coal & Coke: New producers and expansions
With Australia seemingly beset by annual flooding and infrastructure constraints, the steelmaking world needs to secure coking coal supplies from elsewhere. Where is new supply coming from and can technological developments in coke-making help? What is the future for metallurgical coal pricing?

11:20 Coffee Break

11:50 Session 6 – Building the Paper Steel Mill
The uptake of iron ore derivatives and push to develop a similar market in metallurgical coal is bringing about the advent of the paper steel mill – that is, using raw materials derivatives to manage steel price risk.
This session will give air to complementary and competing viewpoints on managing price risk in the steel industry, looking upstream to manage raw materials risk using steel futures and steel swaps, and looking downstream using raw materials derivatives to manage finished steel price risk.
The session will provide information on existing financial tools and market uptake, and most importantly, it will provide delegates with strategies to manage the risk they face in an increasingly volatile industry.
The session will consist of presentations followed by a panel, allowing ample time for delegates to question our experts.

13:00 Lunch

14:00 Session 7 – Global Scrap Markets: Trade in the Shadows of Giants
With electric furnaces producing one-third of global steel, close to half a billion tonnes of scrap are consumed each year. What dynamics will drive supply and pricing of scrap? This session will explore the vast amount of scrap likely to come on stream in China and the knock-on effect for other raw materials. It will examine how the emergence of China and India as major importers will impact scrap supply and trade? Given this scenario, what is the scrap outlook for the US and Europe?

14:45 Closing Remarks

Programme

Day 1 – 15 September
08:30 Registration
09:30 Session 1 – Welcome and Keynote Addresses
11:00 Coffee Break
11:30 Session 2 – Iron Ore Outlook: When will the Bull Run End for Producers?
13:10 Lunch
14:00 Session 3 – The Rise and Rise of Indonesian Steel Raw Materials
15:40 Coffee Break
16:10 Session 4 – Ferro-Alloys & Manganese: The China Factor

Day 2 – 16 September
09:30 Session 5 – Metallurgical Coal & Coke: New producers and expansions
11:20 Coffee Break
11:50 Session 6 – Building the Paper Steel Mill
13:00 Lunch
14:00 Session 7 – Global Scrap Markets: Trade in the Shadows of Giants
14:45 Closing Remarks

SBB World Steel Raw Materials Conference 2011, Bali, Indonesia

Speakers

- Mr Martin Hacon
- Mr Andrew Lazarev
- Mr Joseph Gordhamer
- Mr Haresh Melwani
- Mr Ken Allan
- Mr Kerry Deal
- Mr Mark Bell

- Mr Joseph Pickard
- Mr Liu Xiao
- Ms Liz Milan
- Mr John Barkas
- Mr Ian Roper
- Mr Sergey Romanovich
- Mr Tran Quang

- Mr Fergus Campbell
- Ms Judy Zhu
- Mr Dendi Adisuryo
- Mr Lawrence Leong
- Mr Rory MacDonald
- Mr Terry Chuay
- Mr Sebastian Lewis

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