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### World Steel Raw Materials 2010 Conference

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#### Dates:
30 Sept—1 Oct

#### Location:
London, UK

#### Venue:
InterContinental Park Lane

#### Register:
Overleaf

#### Website:
www.steelbb.com/steelevents/

#### Contact:
events@steelbb.com

**Check the programme online:**
Programme outline

Day 1 - Thursday, 30 September 2010

08:30 Registration and refreshments
09:20 Opening remarks and keynote address
  - Alberto Calderon, Group Executive and Chief Commercial Officer, BHP Billiton
10:30 Session 1: Setting the scene: Politics, Economics, Cost and Consumption
  Most analysts predict the next few years will continue to be a sellers’ market, with supply of iron ore and metallurgical coal remaining tight. Producers of steelmaking raw materials have been able to negotiate pricing from a dominant position. Steel companies are scrambling to secure their own captive supplies. How are steel producers coping with higher and more frequently changing prices? What strategies are they using to manage their raw material purchases?
  Chairman: Mark Wiggett, Global Market Outlook Editor, Steel Business Briefing
  - Mark Berrisford-Smith, Senior Economist, HSBC
  - Paul Gray, Commodities Analyst, Goldman Sachs JB Were
  - Ian Roper, Commodities Strategist, CLSA Asia-Pacific Markets
  - Colin Hamilton, Senior Analyst, Macquarie Commodities Research
  - Hans Jürgen Kerkhoff, President, German Steel Federation
12:30 Networking lunch
13:30 Session 2: Iron Ore Outlook: Insatiable appetite or indigestion?
  Tens of millions of tonnes of new iron ore production capacity are set to come onto the market over the next five years. Will demand keep pace, or could this expansion result in a surplus? In this session analysts and producers from key iron ore producing regions will provide an outlook.
  Chairman: Henry Cooke, Global Editor, Steel Business Briefing
  - Lars-Eric Aaro, President and CEO, Luossavaara-Kiirunavaara AB
  - Dallas Horadam, Principal Consultant, Metalytics
  - Ruslan Rudnitsky, Director on Strategy, Metinvest
  - José Luiz Amarante, Marketing Director, Anglo Ferrous
  - R K Sharma, Secretary General, Federation of Indian Mineral Industries
15:30 Coffee break
16:00 Session 3: The New Gold: Metallurgical coal and key elements
  Global coal capacity is expanding, and demand is growing as new markets open up. Ferro-alloy supply also remains a key critical issue for steelmakers. What is the outlook for these inputs? Will supply be able to match rising demand?
  Chairman: Dr David Hargreaves, Chairman, The Silurian Company Ltd
  - Daniel Harris, Vice President, Vanadium Assets, Evraz Group
  - Phillip Killicoat, Account Manager, Credit Suisse
  - Edwin Van Der Gaag, Director European Branch, Ronly Holdings Ltd
  - Boris Nikishichev, General Director, Mechel Mining
17:30 Cocktail reception

Day 2 - Friday, 1 October 2010

09:00 Keynote Session 4: Life after the Benchmark: Market lessons
  With annual benchmark pricing now officially dead for both iron ore and metallurgical coal, how are market participants coping with the new pricing environment? Is quarterly pricing here to stay? To what extent are iron ore derivatives being embraced? This session will include a panel discussion.
  Chairman: Steven Randall, Managing Director, The Steel Index
  - Fidel Blanco, Director Iron Ore Sales, Vale
  - Davinder Chugh, Member of Group Management Board, ArcelorMittal
  - Rod Beddows, Chief Executive Officer, Hatch Corporate Finance
  - Paul Shellman, Consultant, CME Group
  - Martin Abbott, CEO, LME
11:00 Coffee Break
11:30 Session 5: Scrap is king: Outlook for scrap and metallics
  With electric furnaces producing about one-third of the world’s steel, over 450-500m tonnes of scrap are consumed each year. What dynamics are driving the supply and pricing of scrap? How do alternative metallics affect the market? Will the emergence of China as a major importer be a permanent feature of the international scrap trade?
  Chairman: Ronnie Cecil, Research Manager, Steel Business Briefing
  - Chris Barrington, Secretariat, International Pig Iron Association
  - Rolf Willeke, Executive Board Member, German Scrap Federation
  - Robert Hunter, Director, Marketing and Applications of Iron Products, Midrex Technologies
12:50 Closing remarks
13:00 Networking lunch
Full Price

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